



TrainUtopia

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POSITIVE IMPACT

HOW TO BE THE PERSON SUCCESSFUL COMPANIES FIGHT TO KEEP

Most companies today, whether large or small, struggle with the common dilemma of how to make their organization more productive. We believe it starts with knowledgeable employees. The Positive Impact training program instills high performance behaviors that create strong organizations, productive in areas where it counts the most.

What You Will Gain

Program participants will learn to:

- Communicate openly and directly.
- Work smarter, harder, faster, and better.
- Demonstrate "value added".
- Look for leadership opportunities.
- Embrace and initiate change.
- Have a positive impact on their company, customers, and colleagues.
- Take charge of their personal life.

As individuals within an organization master the behaviors taught in this program, the organization has the opportunity to reap the rewards of sustainable improvements in productivity.

Format


Positive Impact consists of seven modules (three hours in length) and can be delivered in a variety of ways, including half-day sessions, full-day sessions, or once a week. This program was designed to develop behaviors that are beneficial at all levels of an organization and is recommended for all employees. A company-wide implementation of this program will produce measurable results for any organization.

Participants Will Receive

- Comprehensive class materials
- Valuable continuous improvement ideas
- An evaluation tool to measure the results of participation
- Audio CD set

ABOUT TRAINUTOPA AND 360 SOLUTIONS

TrainUtopia has formed a partnership with 360 Solutions, an international training and consulting company specializing in high performance and personal development. TrainUtopia consultants have been trained and certified by the 360 Solutions Corporate Office to deliver educational, high performance and results oriented programs for your organization. 360 Solutions is widely recognized for offering some of the best, customized, in house training programs on the market today.



Module 1: Attitude

- Discover how much your attitude, behavior, and job performance are related
- Treat customers and coworkers respectfully and professionally
- Prevent negative feelings from affecting your performance and actions at work

Module 2: Personal Accountability

- Learn how your specific job is directly linked to the financial stability, success, and growth of your organization
- Document your results and cultivate advocates and allies
- Let the appropriate people know of your accomplishments

Module 3: Balance

- Discover how the quality of your personal life has a direct impact on the quality and success of your professional life
- Have a stable personal life that allows you to direct your attention and energy toward your work, customers, and teammates

Module 4: Change

- Accept and adapt to organizational and life changes with professionalism, determination, and optimism
- Accept your role in initiating change when appropriate
- See yourself and use yourself as a change agent for your team

Module 5: Productivity

- Focus on working diligently despite anything else that is going on in your life
- Reinforce the concept that using time wisely and maintaining balance between work and home/leisure will make you a healthier, more consistently productive employee

Module 6: Communication

- Use effective communication techniques for the success of your organization
- Be open, honest and assertive with customers, coworkers, and management about their needs, feelings, preferences, and ideas

Module 7: Leadership Opportunities

- Assume a leadership role in your organization, regardless of job title
 - Be a problem solver and take charge when necessary and appropriate
 - Have a proactive attitude that adds value to interactions with customers, co-workers, and your employer
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